

# The Individual Research Report on the Impact of the COVID-19 Crisis on Firms in Vietnam: A Statistical Analysis

Tung N. Nguyen

(IBM, III Year Student, British University Vietnam, H.N, Vietnam

Email: tungnn174@gmail.com)

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## Abstract:

The COVID-19 situation has brought an absolutely negative effect on the world in every aspect. As a neighboring country of China where the virus came from, Vietnam also suffers from the outbreak as well, especially among local businesses. This report investigates and analyzes the impact of the COVID-19 crisis on Vietnamese businesses overall during 2020 and 2021.

According to the data sources collected from General Statistics Office Vietnam and World Bank regarding the investment amounts, the analysis illustrates the effect of the crisis on investments' total inflows, including foreign direct investment (FDI) and domestic investments. Some of the aspects to be mentioned include the awareness of investors, how COVID-19 is handled in Vietnam, and the uptrend in specific industries as well as their opportunities. The result of this report can be a valuable asset for the Vietnam

government and organizations to understand the investment trends and insights critically. Therefore, effective decisions will be made.

**Keywords** — COVID-19; investment; finance; behavior

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## I. INTRODUCTION

Covid-19 has brought many negative effects on the worldwide economy. However, according to the Vietnam General Statistics Office, some of the key metrics regarding socio-economy illustrate an upward trend. To be more specific, the gross domestic product (GDP) has an increase of 4.48% and a rise of 6.3% in investment amount in the first quarter of 2021 (Thuy Duong, 2021).

This positive situation in Vietnam is caused by the effort of controlling the coronavirus situation which has been a risk reduction to corporations and investors. Therefore, investor confidence in Vietnam is relatively stable. Also, the KPMG report describes Vietnam's economy as one of the fastest-growing economies in the area (Investing in Vietnam, n.d.). Regarding the investment scenario in Vietnam, there are many reports and research conducted. Nevertheless, they are made

before the Covid-19 situation or are too brief. The concern on the effect of the COVID-19 on Vietnam businesses is still under question. As a result, this report uses FDI as an independent variable to understand the economy in Vietnam better. This report contains five major parts including research methodology, a literature review, a critical analysis of the reliable set of data, empirical results, and a conclusive reflection. In addition, the last part of the report is the suggestion on how to leverage the findings of the analysis.

## II. LITERATURE REVIEW

### A. Previous academic research

1) **F.D.I before the COVID-19 crisis:** Foreign direct investment (F.D.I) is defined as a form of investment conducted in the open market by organizations or individuals in a foreign country in order to fulfill business-related matters such as

trading, acquisition, and expansion (Sinha and Ghosh, 2021).

FDI is divided into three categories horizontal, vertical, and conglomerate. In detail, the “horizontal” type is when investors expand a similar business operation in a foreign country as the base one. On the other hand, a vertical investment refers to a related branch of the base country operations. Lastly, a “conglomerate” type is an investment that is completely different from the existing business in the home country (OECD, n.d.).

There are several research papers regarding the FDI situation in Vietnam such as Hanh, et. al. (2017) and Anh & Nguyen (2007). The authors agree that the FDI trend in Vietnam has been rising significantly since the “Doi Moi” policy in 1986. To be more specific, the policy was set to turn Vietnam from a Third-world country into a middle-class one on the world map, especially by creating stock exchange activities for enterprises (UNDP in Vietnam, 2012).

By attracting the FDI inflows into the country, Vietnam has witnessed a valuable contribution to the overall economy. This research would analyze the effect of COVID-19 on the FDI investment trend and its specific insights. The variables that this paper discusses are the source of countries investing in Vietnam, the category of industries, and the factors affecting the investment decision.

**2) Economic Growth and FDI inflows in Vietnam:** Vietnam's economic statistics from 1990 to 2014 are illustrated by the “Figure 1” graph below with the growth and inflation metrics. The graph shows a peak in percentage change of 68% in 1990, then followed by a fluctuation of 10% approximately change in the 1990s. Hence, Vietnam's economy is at a downward rate from 2010 to 2014 (General Statistic Office, n.d.).

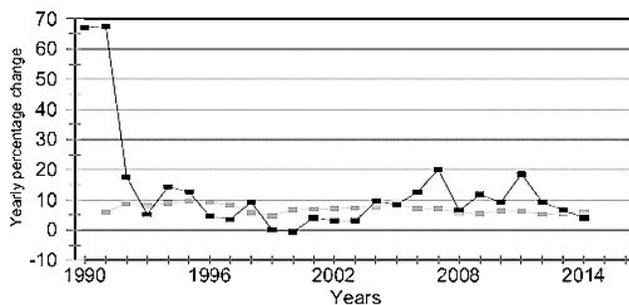


Figure 1

In general, Vietnam got the “middle-income status” classification from 2007 until 2021 which is the peak of the COVID-19 pandemic (Fforde, A., 2016).

After being hit by the strike of the pandemic, Vietnam witnessed a rise in the services industry which contributed 41.13% to the total GDP according to Thanh (2021) in the first two quarters of 2021. There is a 38.1% incline in the phone accessories category meaning businesses have gone online with the ease of accessing and the digitalization trend.

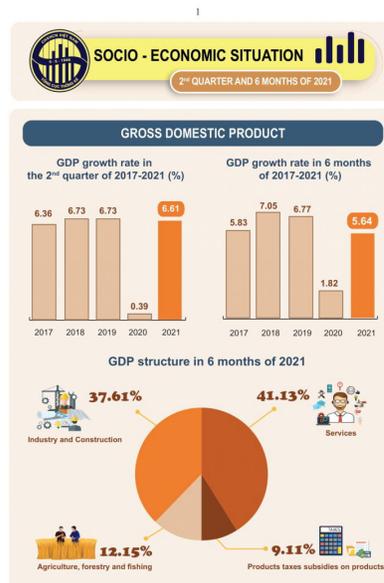


Figure 2

According to Figure 2, Vietnam managed to overcome the challenge of the pandemic which first hit in 2020, and focus on the growth of the industry and construction as well as the services categories.

This has been proven by a growth rate of 6.61% in 2021, while in 2020, the number is only 0.39%.

However, even though the COVID-19 situation is relatively managed in Vietnam, the world is still suffering from it resulting in difficulties in the global supply chain, tourism, and transportation. As a result, Vietnam is working to come up with policies on FDI inflows in order to have the appropriate adjustments in some conditions. Hence, the government is able to monitor and forecast the FDI trends so that the country can attract beneficial FDI inflows (Thuy Duong, 2021).

As of the 2nd quarter of 2021, Vietnam receives a total amount of 95.1 trillion Viet Nam Dong (VND) which is a 6.5% decrease. However, the realized capital in Vietnam is recorded as 507.6 trillion VND increasing by 6.3% compared to the same period in 2020 (Thanh, 2021).

**B. Research gap**

After reviewing the referenced research papers and the press release regarding the FDI inflows in Vietnam, they show a certain limitation of the COVID-19 factor in the FDI in Vietnam monitors. Therefore, this report focuses on the influence of the pandemic on the foreign direct investment in Vietnam as well as its 6.5% incline using COVID-19 as the moderator variable.

**C. Research model**

According to various empirical analysis models, it is necessary to identify the factors affecting the attraction of FDI. Factors that influence the investment decision can be named such as the country’s macroeconomic policies, resources, and business efficiency. (Ford, Sen, and Wei, 2010) To be more specific, there are several models and approaches to determine the factors including the product life cycle theory, eclectic paradigms, and the neoclassical trade theory. Each approach allows investors to adapt and examine the benefits in deciding the country to invest. (Asongu, S., et. al., 2018)

The neoclassical trade theory is chosen due to its closeness to the advantages of Vietnam’s economy. In detail, investors leverage the local resources which are the cheap labour cost, natural resources, and impressive transportation abilities. (Mayer, 2005)

Hence, the research model is established based on the adjustment of policies, local resources, and productivity, along with the effect of COVID-19 on these factors below.

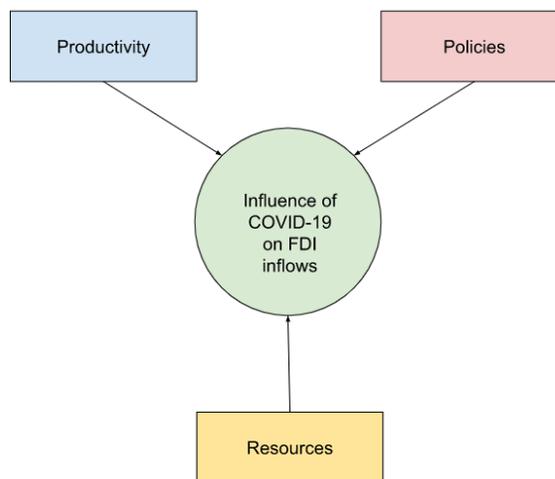


Figure 3

**III. METHODOLOGY**

**A. Techniques**

According to the neoclassical theory as well as the global economic growth by Ford, Sen, and Wei (2010); FDI is one of the major factors. Hence, the equation for the research model is specified as below:

$$GDP = f (KAP, EM, HK, FDI, TTECH, SAV, libdummy, gtran)$$

Whereas:

- KAP*: domestic capital
- EM*: annual average employment
- HK*: human capital
- FDI*: FDI investment amount
- TTECH*: imported technology
- SAV*: real saving
- libdummy*: dummy variable
- gtran*: infrastructural expenditure

However, this report would only use the FDI variable to test the influence on the total GDP of Vietnam by utilizing correlation, linear regression, and coefficient methods.

**B. Collection of Data**

This report is based on the collection of the metadata on the time series monitoring by the General Statistics Office in Vietnam and the World Bank datasets. According to Chao (2014), metadata is utilized due to its accessibility and meaningful interpretations.

**IV. ANALYSIS**

The research leverages the total GDP of Vietnam and the FDI net inflows from 2010 to 2020 metrics in order to understand the influence of FDI on the total amount of GDP.

**A. Empirical results**

**1) Descriptive statistics**

|                | GDP        | FDI        |
|----------------|------------|------------|
| Valid          | 10         | 10         |
| Missing        | 0          | 0          |
| Mean           | 4.099e +15 | 1.120e +10 |
| Std. Deviation | 1.218e +15 | 3.252e +9  |
| Minimum        | 2.160e +15 | 7.430e +9  |
| Maximum        | 6.040e +15 | 1.612e +10 |

Figure 4

The graph above illustrates the summarized view of the dataset by giving the overall information regarding the amount of GDP and FDI performance through metrics such as mean, mode, and standard deviation. However, descriptive statistics cannot provide any conclusion or proof(Glewwe and Levin, n.d.).

**2) Pearson’s Correlations**

| Variable |             | GDP    | FDI |
|----------|-------------|--------|-----|
| 1. GDP   | Pearson's r | —      |     |
|          | p-value     | —      |     |
| 2. FDI   | Pearson's r | 0.956  | —   |
|          | p-value     | < .001 | —   |

Figure 5

The correlations between GDP and FDI are shown in figure 5. According to Mukama (2012), correlations are a statistical method used to understand the relationships among variables. In this circumstance, the R-value of the FDI variable is 0.956 which indicates a positive correlation. Also, the p-value is different from 0. Hence, it can be concluded that FDI has a strong influence on the total GDP, and tends to increase along with it.

**3) Linear regression**

Model Summary - FDI

| Model          | R     | R <sup>2</sup> | Adjusted R <sup>2</sup> | RMSE      |
|----------------|-------|----------------|-------------------------|-----------|
| H <sub>0</sub> | 0.000 | 0.000          | 0.000                   | 3.252e +9 |
| H <sub>1</sub> | 0.956 | 0.914          | 0.904                   | 1.009e +9 |

ANOVA

| Model          |            | Sum of Squares | df | Mean Square | F      | p      |
|----------------|------------|----------------|----|-------------|--------|--------|
| H <sub>1</sub> | Regression | 8.704e +19     | 1  | 8.704e +19  | 85.412 | < .001 |
|                | Residual   | 8.152e +18     | 8  | 1.019e +18  |        |        |
|                | Total      | 9.519e +19     | 9  |             |        |        |

Note. The intercept model is omitted, as no meaningful information can be shown.

Coefficients

| Model          |             | Unstandardized | Standard Error | Standardized | t      | p      |
|----------------|-------------|----------------|----------------|--------------|--------|--------|
| H <sub>0</sub> | (Intercept) | 1.120e +10     | 1.028e +9      |              | 10.892 | < .001 |
|                |             |                |                |              |        |        |
| H <sub>1</sub> | (Intercept) | 7.387e +8      | 1.176e +9      |              | 0.628  | 0.548  |
|                | GDP         | 2.553e -6      | 2.762e -7      | 0.956        | 9.242  | < .001 |

Figure 6

The linear regression model is an advanced model of correlation by adds a linear formula to monitor the dataset. In specific, the linear regression line has the equation of  $Y = a + bX$  whereas  $Y$  is the dependent variable,  $X$  is the explanatory one,  $b$  is the slope, and  $a$  is the intercept. The common application of this model is forecasting (Yale.edu, 2021).

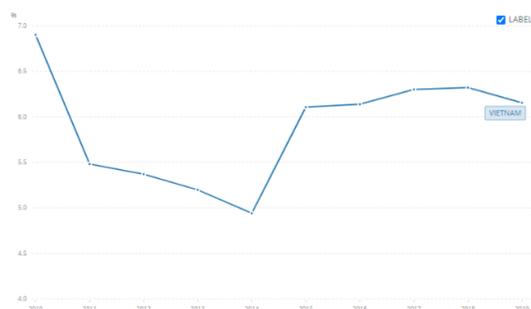
Regarding this case, FDI is the outcome and GDP is the covariates. The result shows the adjusted R square number of 0.904 which is considered high and positive.

The p-value is 0.548 which is higher than 0.05 suggesting weak evidence. Hence, the null hypothesis is rejected.

The coefficients graph provides useful pieces of information to forecast the amount of FDI. Therefore, the regression formula is presented as

$$\text{FDI} = 1.120e+10 + 2.553e-6 * \text{GDP}$$

#### 4) FDI net inflows in the percentage of GDP



**Figure 7**

(Source: *International Monetary Fund, International Financial Statistics and Balance of Payments databases, World Bank, International Debt Statistics, and World Bank and OECD GDP estimates.*)

The line chart illustrates the impact of FDI on the total GDP of Vietnam throughout the years. There is a downward trend in the contribution of FDI even though GDP continuously increases. This shows the growth in domestic investment and its large contribution to Vietnam's economy.

#### V. REFLECTIVE STATEMENT

The research analyses the dataset extracted from the General Statistics Office of Vietnam and World Bank's metadata. Even though there are several factors affecting firms and the overall economy, FDI is chosen to be the representation. Hence, the proof of research is limited and

relatively narrow. This is caused by a certain limitation on statistical data which is recorded up to 2019. The statistics for 2020 and 2021 are not released publicly at the time of preparing this report. Nevertheless, the previous academic research on FDI provides insightful and undated information to refer to.

Other methods for the collection of data processes would be considered such as the non-probability sampling method to collect ideas from the group of enterprises, angel investors, and the government agency to have a better understanding of the factors. The form of conducting is through prepared questionnaire surveys (Hanh et al., 2017). This method could suggest a broader and more practical perspective than solely relying on recorded metadata. Though, diagnostic tests and factor analysis are the two models that I would like to include so that the results would be critically analyzed. The reason for this is all the mentioned factors are constantly changing especially throughout the 4 phases of COVID-19 in Vietnam.

Also, since family-owned business operations are not recorded, they have been affected heavily by COVID-19. Obtaining the data and its insight into this category could have been a valid way to monitor the impacts.

However, by using linear regression, the impact of FDI is measured, visualized, and forecasted. The result shows the downward slope in FDI contribution to GDP which suggests the internal economic recovery.

#### VI. CONCLUSION

Even though COVID-19 caused the FDI performance decline, the recovery of Vietnam's economy is relatively stable and promising. Nonetheless, FDI is still a viable source to leverage on especially after the Free Trade Agreement between Vietnam and European Union in 2019 (Trade - European Commission, 2019).

Hence, this report suggests the Vietnam government making adjustments to the investment policies as well as evaluating the investment trends. In summary, this research paper can be expanded by analyzing component factors on FDI attraction.

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